



- PUBLICATIONS **Bidding Strategies for Simultaneous Ascending Auctions**, Michael P. Wellman, Anna Osepayshvili, Jeffrey K. MacKie-Mason, and Daniel M. Reeves, *The B.E. Journal of Theoretical Economics*, Vol. 8, No. 1, Article 27, December 2008.
- Self-Confirming Price Prediction for Bidding in Simultaneous Ascending Auctions**, Anna V. Osepayshvili, Michael P. Wellman, Daniel M. Reeves, and Jeffrey K. MacKie-Mason, In *Proceedings of the 21st Conference on Uncertainty in Artificial Intelligence (UAI 2005)*, July 2005.
- Price Prediction Strategies for Market-Based Scheduling**, Jeffrey K. MacKie-Mason, Anna V. Osepayshvili, Daniel M. Reeves and Micheal P. Wellman, In *Proceedings of the 18th International Conference on Automated Planning and Scheduling (ICAPS-2004)*, June 2004.
- Exploring Bidding Strategies for Market-Based Scheduling**, Daniel M. Reeves, Michael P. Wellman, Jeffrey K. MacKie-Mason, and Anna V. Osepayshvili, *Decision Support Systems*, Vol. 39, No. 1, pp. 67-85, March 2005.
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- WORKING PAPERS **Learning Bayesian Nash Equilibrium: An Experimental Study**, joint work with Yan Chen.
- Competition Between Firms that Bundle Information Goods**, joint work with Scott A. Fay and Jeffrey K. MacKie-Mason.
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- UNPUBLISHED MANUSCRIPTS **A Networks Approach to Understanding Shilling on eBay**, joint work with Tapan Khopkar, supervised by Lada Adamic. Final project paper for the course *Networks: Theory and Application*, August 2007.
- Network Externalities: An Experimental Study**, supervised by Yan Chen. Final project paper for the course *Experimental Methods*, December 2004.
- 
- PRESENTATIONS **Learning Bayesian Nash Equilibrium: An Experimental Study**, presentation of joint work with Yan Chen, *The FIRST series of invited talks from SI graduate students, School of Information, University of Michigan*, April 2008.
- Learning Bayesian Nash Equilibrium: An Experimental Study**, presentation of joint work with Yan Chen, *STIET Research Workshop, Wayne State University*, November 2007.
- Augmenting Strategic Decisions of Human Participants in Distributed Resource Allocation Mechanisms**, *The 2006 i-Conference Doctoral Colloquium, University of Michigan*, October 2006.
- Self-Confirming Price Prediction in Simultaneous Ascending Auctions**, poster presentation of joint work with Jeffrey K. MacKie-Mason, Daniel M. Reeves and Michael P. Wellman, *The 2006 NYU/CeDER Summer Workshop on the Economics of Information Technology, New York University*, June 2006.
- Demand Reduction in Simultaneous Ascending Auctions Selling Homogeneous Goods**, presentation of joint work with Jeffrey K. MacKie-Mason, Daniel M. Reeves and Michael P. Wellman, *STIET Research Workshop, University of Michigan*, May 2006.
- Price Prediction Strategies for Market-Based Scheduling**, presentation of joint work with Jeffrey K. MacKie-Mason, Daniel M. Reeves and Michael P. Wellman, *STIET Research Workshop, University of Michigan*, October 2003.
- Foreign Investment Projects in Russia**, Anna Osepayshvili. Presented at the *Workshop on Reforms in Russia and Management Problems, Moscow State Linguistics University, Moscow*, 2001.

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COMPUTER/  
PROGRAMMING  
SKILLS      Unix/Linux and Windows OS programming (C++, Perl, Shell);  
Symbolic and numeric mathematical programming (Mathematica, Matlab);  
Statistical programming (Stata, R);  
Experimental-economics programming (zTree);  
Data-analysis and visualization tools for networks (Guess, basic level);  
Agent-based programmable modelling (NetLogo, basic level);  
Web programming (HTML, basic level).

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LANGUAGE      Besides English:  
SKILLS      – Russian, native;  
– French, intermediate (5-year course sequence at the MSLU and a semester at the UM);  
– German, basic (2-year course sequence at the MSLU).

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GRANTS,  
HONORS, AND  
AWARDS      2008 Rackham Spring/Summer Research Grant, joint with Yan Chen, April 2008.  
School of Information Departmental Fellowship, Fall 2002–Fall 2004, Fall 2007.  
The SI Outstanding Ph.D. Student Award, May 2006.  
Achievement of Excellence Award, MSLU Economics Association, September 2000.

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PROFESSIONAL  
SERVICE      Reviewer for The Journal of Media Economics, 2009.  
Reviewer for European Journal of Operational Research, 2007.  
Reviewer for ACM Conference on Electronic Commerce, 2007.  
Reviewer for Information Sciences, 2006.  
Reviewer for Parallel Computing, 2006.  
Reviewer for The Journal of Electronic Publishing, 2005.

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PROFESSIONAL  
MEMBERSHIPS      **Moscow State Linguistics University Student Economics Association**, Moscow, Russia,  
Chair (September 1999 - May 2002).